

Experience: 0 - 4 Years

Location: Mysore

Compensation: Competitive in Industry.

Education: MBA

Industry Type: Education/ Teaching/Training

Functional Area: Business Development

Job Description

The person would be involved in the strategy planning for operations of the organization and would work in close proximity to the director of the organization. The key task of the candidate would be to build strategy around improving the intake every year and improving the placements and then executing the same. He/She would be required to do some travelling to promote the organization and boost its admission and placements. We are looking for a young energetic candidate who is ready to take up challenges.

The candidate should possess these skill-set.

- Strong Communication Skills
- Integrative Thinking.
- High on energy and high drive for results.
- Strong Influential and Negotiation Skills
- Presentation Skills
- Basic Computer Skills.

Manager's Role

The key roles and responsibility of the selected candidate will include:-

- Coordinate with directors of various educational institutes/organisations to promote the branding of ISIM.
- Coordinating with HR of various corporate/recruitment firms for placement/internship of our students.
- Build Strategy around how to increase the brand value and intake every year for the various courses offered.
- Work closely with the Director to help meet the 5-7 year Business Development Plan.
- Streamlining and managing the existing admission process of ISIM.
- Handling relationship with key Corporate / Educational partners.

Organisation Profile

ISIM – is a new age school for the knowledge Society. With a mission to capitalize knowledge, driven by technology, it is committed to prepare the information professionals of tomorrow - to design, develop, implement, manage, and evaluate information systems in a wide range of environments in the global context. We work and collaborate closely with world class universities around the world to make our teaching programme truly world class. We are also in engagement with industry leaders from Google, Yahoo, Infosys and others to provide the industry linkages and mentoring.

Application procedure

Your application must include

- Detailed curriculum vitae
- Two references

Contact Details

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